



# CCBE/AIJA QUESTIONNAIRE ON THE FUTURE OF THE LEGAL PROFESSION



# I - The Future of Legal Services

On a scale of 1-10 do you agree/disagree with the following statements

(1 strongly disagree-10 strongly agree):

The marketing of legal services through online platforms will develop significantly in the future



In the next five years, artificial intelligence will accomplish certain tasks currently done by lawyers



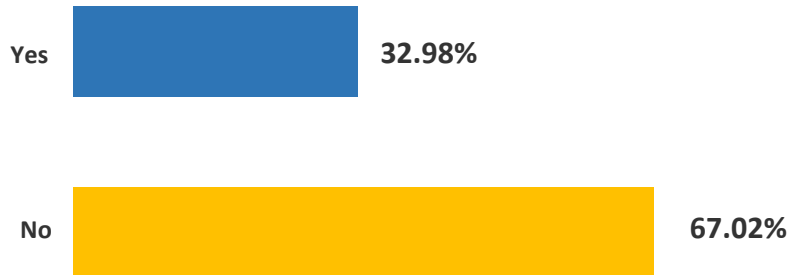
The training of lawyers is sufficiently adapting to the changing of legal services



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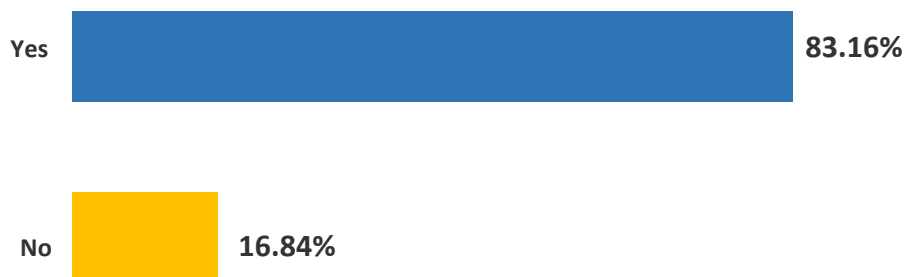
	1 Strongly Disagree	2	3	4	5	6	7	8	9	10 Strongly Agree	Total	Weighted Average
The marketing of legal services through online platforms will develop significantly in the future	1.06% 1	1.06% 1	3.19% 3	5.32% 5	9.57% 9	13.83% 13	12.77% 12	11.70% 11	12.77% 12	28.72% 27	94	7.50
In the next five years, artificial intelligence will accomplish certain tasks currently done by lawyers	5.38% 5	8.60% 8	9.68% 9	6.45% 6	11.83% 11	6.45% 6	12.90% 12	10.75% 10	2.15% 2	25.81% 24	93	6.29
The training of lawyers is sufficiently adapting to the changing of legal services	19.15% 18	14.89% 14	14.89% 14	10.64% 10	15.96% 15	3.19% 3	10.64% 10	6.38% 6	2.13% 2	2.13% 2	94	4.01

## Based on the statement above, should there be legal services run by providers other than registered lawyers?



Answer Choices	Responses	
Yes	32.98%	31
No	67.02%	63
<b>Total</b>		<b>94</b>

## Is new technology going to affect the price of legal services?



Answer Choices	Responses	
Yes	83.16%	79
No	16.84%	16
<b>Total</b>		<b>95</b>

**On a scale of 1-10 do you agree/disagree with the following statements  
 (1 strongly disagree-10 strongly agree):**

Legal services run by providers other than registered lawyers will play a greater role in the legal market in the future



Due to the rise of alternative legal services, I/my firm have experienced pressure on the level of prices of my/our services



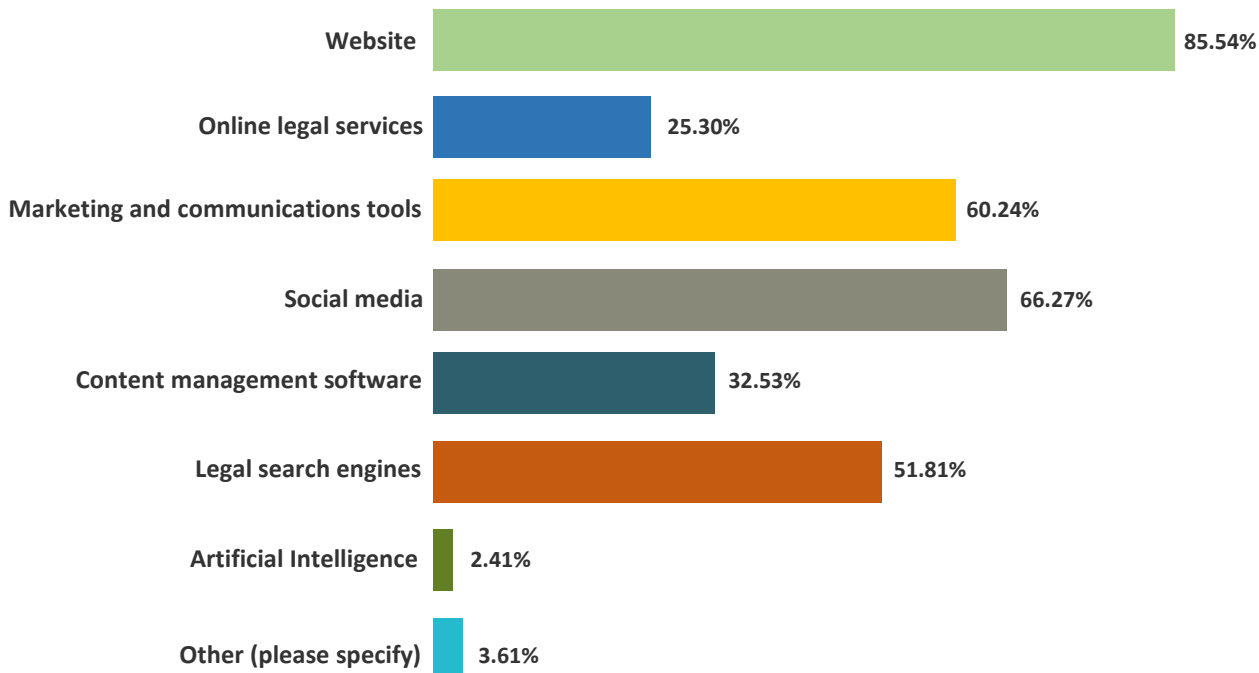
0 1 2 3 4 5 6 7 8 9 10

	1 Strongly Disagree	2	3	4	5	6	7	8	9	10 - Strongly Agree	Total	Weighted Average
Legal services run by providers other than registered lawyers will play a greater role in the legal market in the future	2.15% 2	3.23% 3	9.68% 9	4.30% 4	15.05% 14	17.20% 16	12.90% 12	15.05% 14	6.45% 6	13.98% 13	93	<b>6.42</b>
Due to the rise of alternative legal services, I/my firm have experienced pressure on the level of prices of my/our services	8.79% 8	12.09% 11	7.69% 7	7.69% 7	20.88% 19	14.29% 13	9.89% 9	7.69% 7	6.59% 6	4.40% 4	91	<b>5.11</b>

## II - The Future of Law Firms

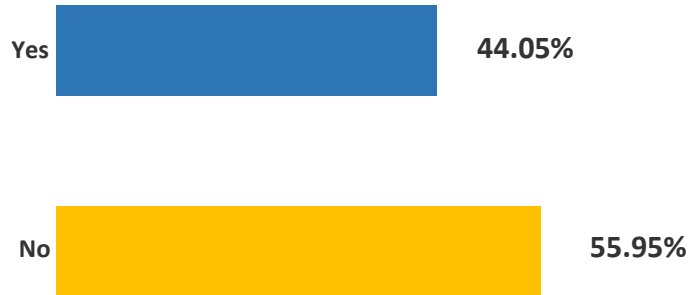
**How is your law firm integrating new technology into its activities?**

**Please check the ones which are relevant.**



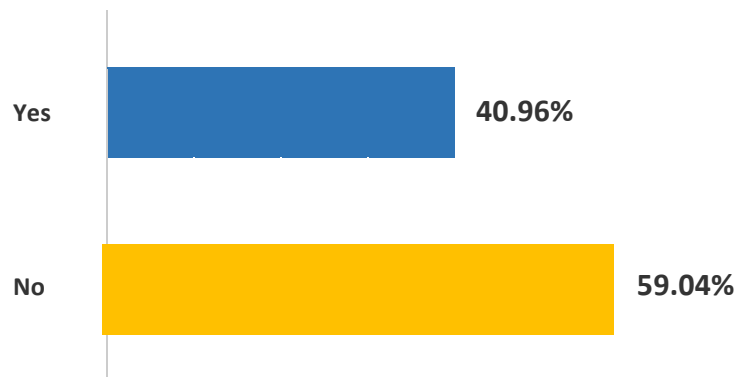
Answer Choices	Responses	
Website	85.54%	71
Online legal services	25.30%	21
Marketing and communication tools	60.24%	50
Social media	66.27%	55
Content management software	32.53%	27
Legal search engines	51.81%	43
Artificial Intelligence	2.41%	2
Other (please specify)	3.61%	3

## Does your law firm outsource legal services to external services providers (including other law firms)?



Answer Choices	Responses
Yes	44.05% 37
No	55.95% 47
<b>Total</b>	<b>84</b>

## Has your law firm taken measures to meet the futures challenges to the legal profession mentioned in this questionnaire?



Answer Choices	Responses
Yes	40.96% 34
No	59.04% 49
<b>Total</b>	<b>83</b>

**On a scale of 1-10 do you agree/disagree with the following statements  
 (1 strongly disagree-10 strongly agree):**

In the future, law firms engage in multi-disciplinary partnerships (allowing non-lawyers to become partners)



In the future, law firms employ non-lawyers to be part of multi-disciplinary teams providing services to the clients (project managers, legal technicians, etc.)



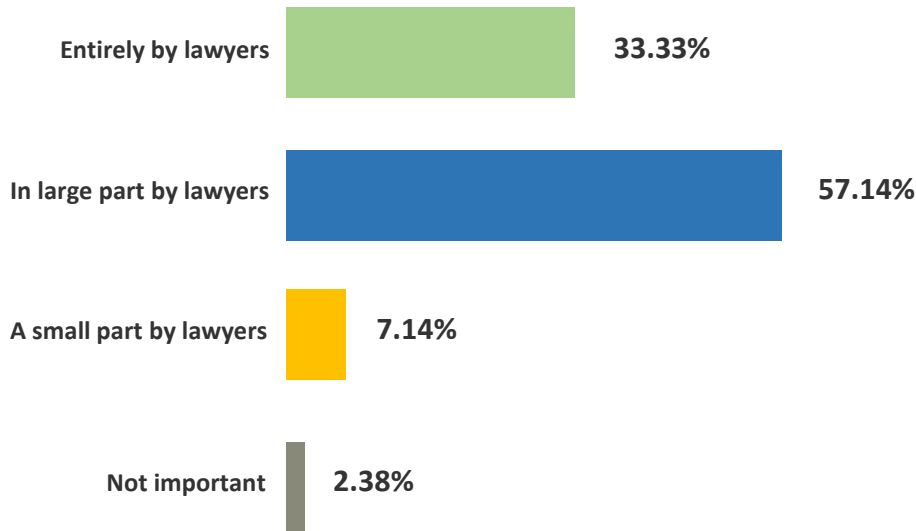
My law firm is sufficiently prepared to meet the future challenges to the legal profession mentioned in this questionnaire



0 1 2 3 4 5 6 7 8 9 10

	Strongly Disagree	2	3	4	5	6	7	8	9	Strongly Agree	Total	Weighted Average
In the future, law firms will engage in multi-disciplinary partnerships (allowing non-lawyers to become partners)	10.71% 9	2.38% 2	10.71% 9	9.52% 8	10.71% 9	9.52% 8	15.48% 13	13.10% 11	7.14% 6	10.71% 9	84	5.81
In the future, law firms will employ non-lawyers to be part of multi-disciplinary teams providing services to the clients (project managers, legal technicians, etc.)	0.00% 0	2.38% 2	4.76% 4	3.57% 3	10.71% 9	13.10% 11	19.05% 16	16.67% 14	14.29% 12	15.48% 13	84	7.15
My law firm is sufficiently prepared to meet the future challenges to the legal profession mentioned in this questionnaire	4.76% 4	7.14% 6	10.71% 9	11.90% 10	22.62% 19	15.48% 13	9.52% 8	11.90% 10	2.38% 2	3.57% 3	84	5.24

## Do you think that law firms should be controlled?



Answer Choices	Responses
Entirely by lawyers	33.33% 28
In large part by lawyers	57.14% 48
A small part by lawyers	7.14% 6
Not important	2.38% 2
<b>Total</b>	<b>84</b>



# III - The Future of Bars and Law Societies

On a scale of 1-10 do you agree/disagree with the following statements  
 (1 strongly disagree-10 strongly agree):

Bars and law societies play a vital role in guaranteeing the independence, integrity of lawyers, and the quality of services rendered by them



Bars and law societies play a vital role in preparing lawyers for change



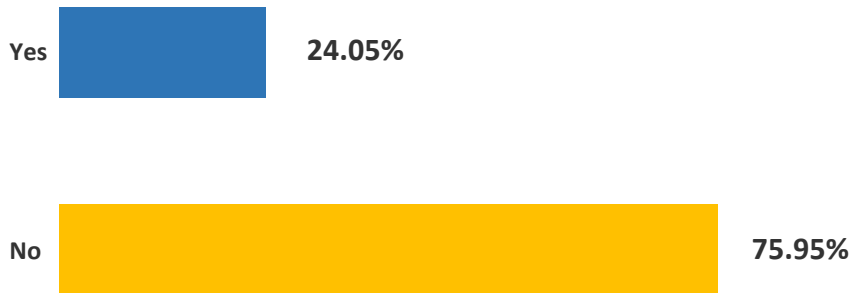
I intend to work with / contribute to Bars and Law Societies in the future



0 1 2 3 4 5 6 7 8 9 10

	Strongly Disagree	2	3	4	5	6	7	8	9	Strongly Agree	Total	Weighted Average
Bars and law societies play a vital role in guaranteeing the independence, integrity of lawyers, and the quality of services rendered by them	2.53% 2	2.53% 2	2.53% 2	6.33% 5	8.86% 7	3.80% 3	18.99% 15	17.72% 14	10.13% 8	26.58% 21	79	<b>7.39</b>
Bars and law societies play a vital role in preparing lawyers for change	12.50% 10	10.00% 8	11.25% 9	10.00% 8	12.50% 10	12.50% 10	6.25% 5	8.75% 7	2.50% 2	13.75% 11	80	<b>5.17</b>
I intend to work with/contribute to Bars and Law Societies in the future	2.50% 2	6.25% 5	8.75% 7	7.50% 6	7.50% 6	8.75% 7	13.75% 11	13.75% 11	11.25% 9	20.00% 16	80	<b>6.69</b>

## Are there better ways to guarantee professional values than through Bars and Law Societies?



Answer Choices	Responses	
Yes	24.05%	19
No	75.95%	60
<b>Total</b>		<b>79</b>

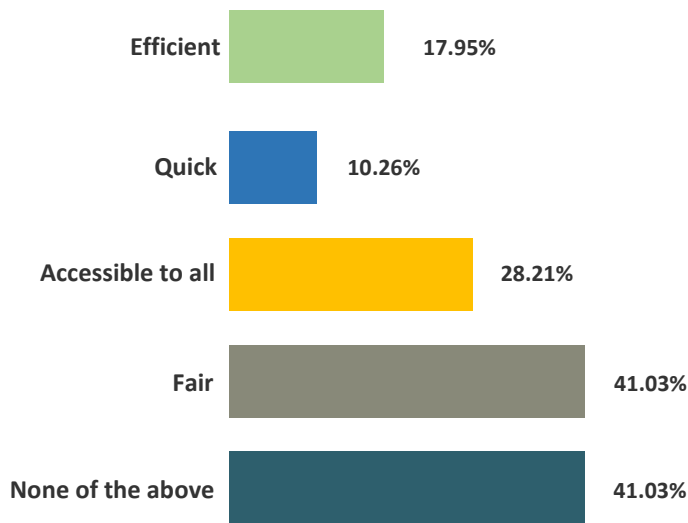
## Should Bars and Law Societies exist in the future?



Answer Choices	Responses	
Yes	94.87%	74
No	5.13%	4
<b>Total</b>		<b>78</b>

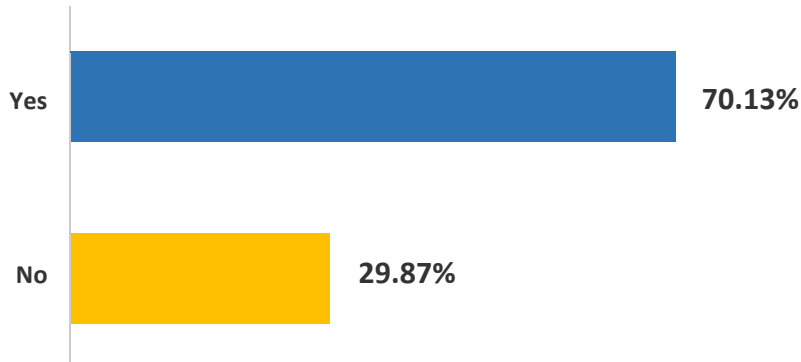
## IV - The Future of Justice

Would you describe your justice system as:  
 Please select the ones which are relevant.



Answer Choices	Responses	
Efficient	17.95%	14
Quick	10.26%	8
Accessible to all	28.21%	22
Fair	41.03%	32
None of the above	41.03%	32

## Do you think the use of automated systems predicting with a high degree of certainty the possible outcome of a dispute (“predicative justice”) will impact legal services and the justice system?



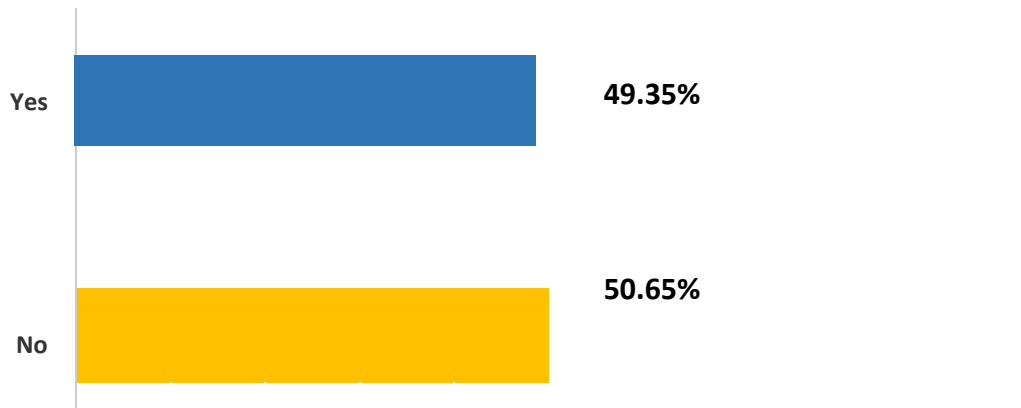
Answer Choices	Responses
Yes	70.13% 54
No	29.87% 23
<b>Total</b>	<b>77</b>

## Have you already used online dispute resolution systems?



Answer Choices	Responses
Yes	7.79% 6
No	92.21% 71
<b>Total</b>	<b>77</b>

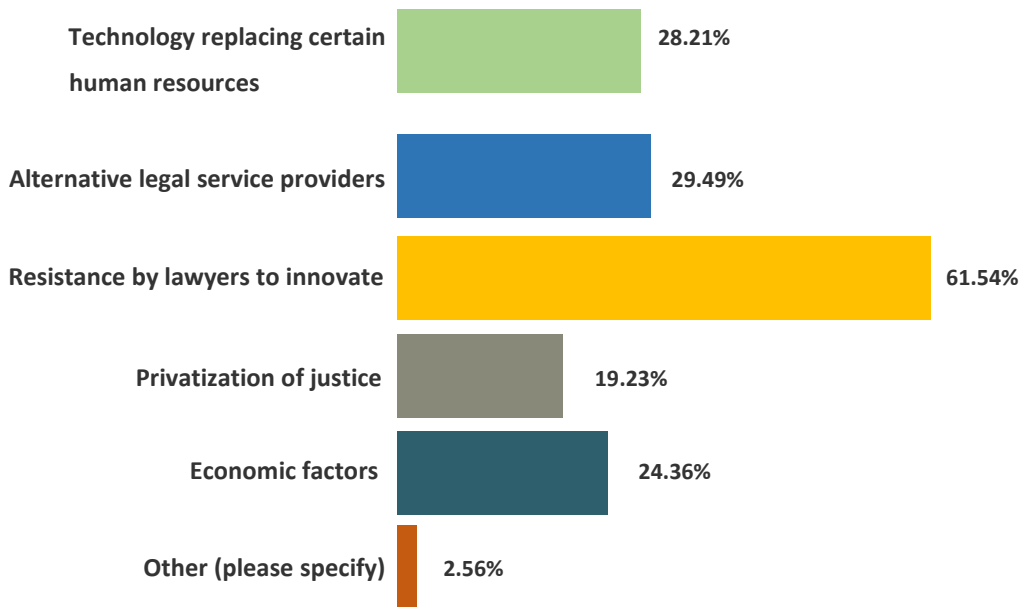
## Have you already used alternative dispute resolution systems?



Answer Choices	Responses
Yes	49.35% 38
No	50.65% 39
<b>Total</b>	<b>77</b>

# V - The Future of the Legal Profession

## What is the biggest threat to the legal profession?

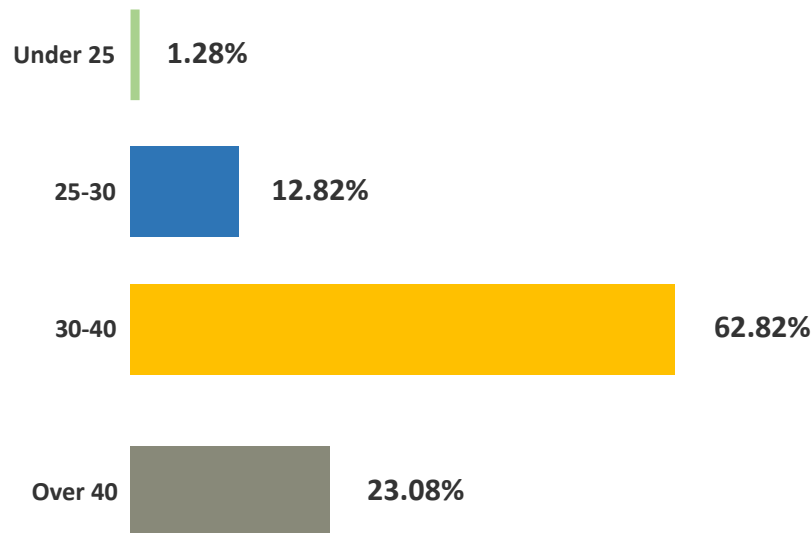


Answer Choices	Responses
Technology replacing certain human resources	28.21% 22
Alternative legal service providers	29.49% 23
Resistance by lawyers to innovate	61.54% 48
Privatization of justice	19.23% 15
Economic factors	24.36% 19
Other (please specify)	2.56% 2

#	Other (please specify)	Date
1	Budgeting by the government (less access to law for low budget households)	28/7/2016 6:59 PM
2	Societal breakdown	11/7/2016 11:31 AM

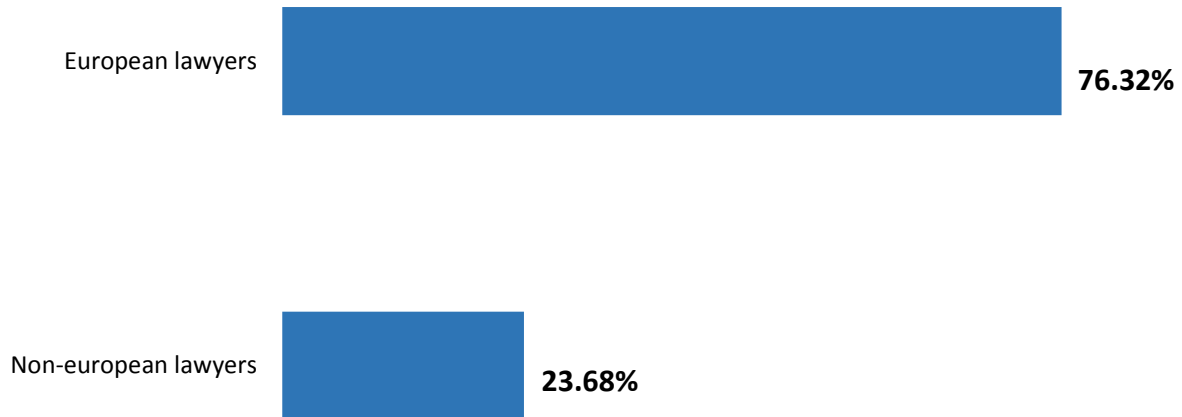
# About You

## Age



Answer Choices	Responses
Under 25	1.28% 1
25-30	12.82% 10
30-40	62.82% 49
Over 40	23.08% 18
<b>Total</b>	<b>78</b>

## Nationality



## I currently work at/contribute to a Bar or Law Society



Answer Choices	Responses	
Yes	49.35%	38
No	50.65%	39
<b>Total</b>		<b>77</b>